



**RICHARD D.
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Licensing and Commercialization
Intellectual Property
Outsourcing and Offshoring
Internet and Digital Media
Privacy and Information Security

Overview

Mr. Spilde is a partner in the Intellectual Property practice group based in the Boulder office.

Having served as in-house counsel for Level 3, Mr. Spilde truly appreciates the challenges and opportunities clients face to exploit and also preserve the value of their technology assets in a rapidly evolving environment. Mr. Spilde delivers sophisticated, practical advice so clients identify issues and structure technology transactions in a manner that manages risk, protects their intellectual property, and meets strategic objectives.

Businesses in a variety of industries are outsourcing and offshoring key functions and processes to streamline costs. From initial RFP planning through vendor selection, contract structuring and negotiation, Mr. Spilde counsels clients in complex sourcing transactions such as cloud services, help desk and call center services, information technology solutions and services, managed services, professional services, and technology development.

In today's data-driven world, the collection, exchange, and use of data is a complex matrix that can pose risks to any business if not properly managed. As a Certified Information Privacy Professional through the International Association of Privacy Professionals (IAPP), Mr. Spilde is at the forefront of privacy and data security developments and best practices. He advises clients on data security matters in day-to-day operations and as these issues arise in transactions. Mr. Spilde evaluates existing processes governing data security, data breach response and remediation, and he crafts policies, protocols and practices tailored to address the privacy and security needs of individual clients.

Mr. Spilde serves the information technology interests of clients in variety of industries, including financial services, healthcare, manufacturing, media and entertainment, natural resources and software. For clients in the telecommunications field, Mr. Spilde drafts and negotiates wholesale and enterprise telecommunications services and infrastructure transactions, including agreements involving colocation, interconnection, local access, managed services, network services, private line, transport, and wavelength services. In addition, he has extensive experience structuring transactions using conduit, fiber optic, and submarine cable indefeasible rights of use, and matters involving access to rights of way for the installation and operation of telecommunications facilities.

Honors and Awards

- International Association of Privacy Professionals, Certified Information Privacy Professional (CIPP)

Memberships and Affiliations

- Member, American Bar Association
- Member, Colorado Bar Association
- Member, International Association of Privacy Professionals
- Board of Directors, Open Fairways (2008-2009)
- Member, Outdoor Industry Association
- Volunteers of America

Publications

"E-Commerce 2009 – Big Ideas, Bigger Regulations," *ColoradoBiz*, Co-Authored with Ian O'Neill, December 2008.

Speaking Engagements

"Privacy Regulation in the Information Age," Promise & Perils of Web 2.0 and Your Business, Holland & Hart seminar, Speaker with Matthew Cavarra, November 2009.

"Vendor Due Diligence," IAPP Knowledge Net, Co-Presenter, Denver, CO, September 2009.

"Software Distribution and Resale Agreements," Intellectual Property and Technology Institute, Speaker with Kevin Crandall, Denver, CO, June 2009.

ProPay Data Security Summit, Speaker and Panelist, Snowbird UT, November 2008.

"Having Your Cookies and Keeping Your Customers: Privacy Issues, Challenges and Threats in Electronic Commerce," Outdoor Industry Association Rendezvous, Speaker, Boston, MA, October 2008.

"Seven Deadly Sins of Data Security Breaches" Association of Corporate Counsel, Speaker and Panelist, Denver, CO, April 2008.

"Trends and Developments in Blogs and the Law," Colorado Software and Internet Association, Speaker, Denver, CO, February 2006.

Education

University of Denver Sturm College of Law (J.D. 2000)

Order of St. Ives

University of Denver Student Law Office

Member, Transportation Law Journal

Member, Moot Court Board

Colorado State University (B.A. 1995)

Political Science