# **DOL OVERTIME RULE ON HOLD:**What Employers Should Do Now

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# What Just Happened???

November 22, 2016: Federal court judge grants a nationwide preliminary injunction that stops the DOL's new overtime rule from going into effect on December 1, 2016

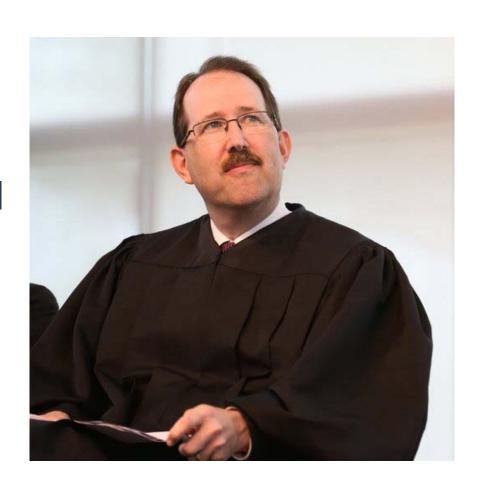


# **Court's Reasoning**

- FLSA describes white collar exemptions by duties, not by salary level
- FLSA delegates rulemaking authority to DOL
- BUT, court finds that raising the salary level so high "supplants the duties test" which exceeds the DOL's authority

# **Key Footnote in Ruling**

"The Court is not making a general statement on the lawfulness of the salary-level test for the EAP exemption. The Court is evaluating only the salary-level test as amended under the Department's Final Rule."



# **Key Provisions of New Rule**

| Requirement                         | New<br>(was to be effective<br>12/1/16) | <u>Old</u>  |
|-------------------------------------|---|---|
| Salary Threshold                    | \$913/week<br>(equates to \$47,476/yr)  | \$455/week<br>(equates to \$23,660/yr)                |
| Highly Compensated Employees (HCEs) | \$134,004/yr                            | \$100,000/yr  |
| Automatic Increases in Salary       | Automatic increases every 3 years       | None – had to go<br>through DOL rulemaking<br>process |

### **Automatic Updates**

- Salary thresholds to be automatically updated every three years
- Standard salary levels will be based on 40th percentile of fulltime salaried workers in lowest-wage Census region, currently the South
- HCE levels will be based on 90th percentile of full-time salaried workers nationally
- First adjustment to be announced August 1, 2019 150 days in advance of its January 1, 2020 effective date

# **Other Key Provisions**

- Bonuses, incentive payments, and commissions
  - Up to 10% of the standard salary threshold of \$47,476
     may be met by non-discretionary bonuses, incentive pay, or commissions
    - Such payments must be made on a least a quarterly basis
    - This is new; not allowed previously

# **Summary of Existing White Collar Exemption Requirements**

|                   | <b>EXECUTIVE</b>  | <b>ADMINISTRATIVE</b>  | <b>PROFESSIONAL</b>   |
|-------------------|---|--|---|
| Salary Basis Test | Employee must be paid on a salary basis   | Employee must be paid on a salary or fee basis   | Employee must be paid on a salary or fee basis  |
| Salary Level Test | \$455 per week (\$23,660 per year for a full-year worker)   | \$455 per week (\$23,660 per year for a full-year worker)  | \$455 per week (\$23,660 per year for a full-year worker)   |
|                   |   | Special salary level for certain academic administrative personnel   | Salary level test does <u>not</u> apply to doctors, lawyers, or teachers  |
| Duties Test       | The employee's "primary duty" must be managing the enterprise, or managing a customarily recognized department or subdivision of the enterprise (and managing 2 full- time employees as well) | The employee's "primary duty" must include the exercise of discretion and independent judgment with respect to matters of significance.  Additional requirements provided in 29 CFR 541  Subpart C | The employee's "primary duty" must be to primarily perform work that either requires advanced knowledge in a field of science or learning, or that requires invention, imagination, originality or talent in a recognized field of artistic or creative endeavor. |
|                   | Additional requirements provided in 29 CFR 541 Subpart B  | Cusparto   | Additional requirements provided in 29 CFR 541 Subpart D  |

## **Highly Compensated Employees**

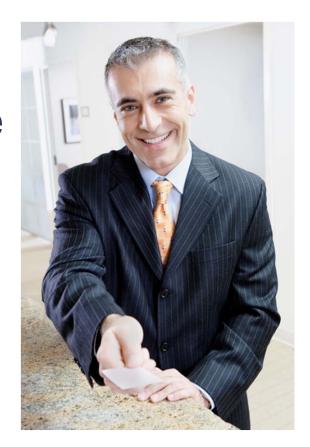
#### **Exemption for highly compensated employees (HCE's)**

- short test
- Employee's total annual compensation is at least \$100,000 annually
- Employee's primary duty includes performing office or non-manual work
- Employee customarily and regularly performs at least one of the exempt duties or responsibilities of an exempt executive, administrative, or professional employee

# **Other Common Exemptions**



Certain computer employees and outside sales employees



## What's Next In The Legal Challenges?

#### States v. DOL

- Will DOL appeal preliminary injunction ruling?
- Will court enter permanent injunction?

### **Business Groups v. DOL**

 Will court grant business groups' expedited summary judgment motion?

# The Big Unknown





#### **If Duties Test Not Met:**

- Classify as non-exempt
- Salary level doesn't matter if remaining exemption requirements not met

### Maintain status quo:

- If exempt under current (pre-new rule) exemption salary level, not required to make any changes
- Not required to raise salary level from current \$455 per week (or \$100,000 per year for HCE)
- Monitor legal challenges

### What if you've already promised a raise?

- Not required to raise salary to comply with new rule yet, but consider:
  - any agreement/contractual requirement?
  - morale issues if you revoke raise?
  - goodwill that accompanies sticking with your word?
  - possible competitive advantage in recruiting and retention for paying more?



### What if you've already converted employees to nonexempt status?

- Consider employee reaction if you revert back to exempt
  - Some exempt employees prefer the flexibility that may come with exempt status rather than being overtimeeligible
  - Others may be looking forward to overtime pay as a raise

You may still require exempt employees to work a set schedule

Update job descriptions if exempt status has changed

**REMINDERS** 

Update payroll system and personnel to reflect delay in rule

Communicate with employees – don't leave them in limbo



# Thank you!

# **QUESTIONS?**

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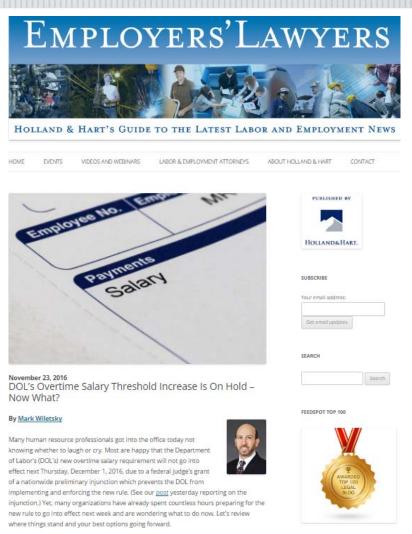
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