



Kim Stanger

Partner
208.383.3913
Boise
kcstanger@hollandhart.com

Paying Employees for Referring Healthcare Business

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Many healthcare employers may want to incentivize or compensate their employees for referring patients to or generating business for the employer, but they (appropriately) fear application of the federal Stark law or Anti-Kickback Statute. The “Paying for Referrals” White Paper analyzes these laws and relevant exceptions that may permit referral-based compensation structures under certain circumstances.

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