

The Devil's in the Details

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Not understanding common contract terms and failing to renegotiate certain provisions when appropriate can cause unnecessary risk and liability.

Reading the fine print in a business contract is probably not your idea of a good time. You have a busy practice and negotiating contracts is clearly not why you became a veterinarian or hospital administrator. That said, every business owner or manager should have a firm understanding of which contract provisions require careful review. This is important because contracts create significant obligations and liabilities.

Nicole Snyder, Holland & Hart's Animal Health and Pet Products Industry Group co-chair, highlights five common business contract agreement provisions and potential pitfalls veterinarians or hospital administrators need to avoid in the article titled "The Devil's in the Details," published by *Today's Veterinary Business* in its December 2018 issue.

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