



Christopher Balch

Partner and Firm Chair

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Companies rely on Chris to guide them through complex mergers and acquisitions and domestic and international financing transactions of all sizes.

His clients range in size from start-ups to publicly traded corporations with multi-billion dollar market capitalizations.

Chris represents venture capital funds, private equity funds, and their portfolio companies in a variety of investment, financing, and strategic transactions. He also acts as outside general counsel to a number of companies advising on a wide range of corporate governance issues and general business matters.

His corporate experience spans industries including software and technology, cable and telecommunications, financial services, professional services, manufacturing and consumer products, food and beverage, healthcare, air medical, and cybersecurity.

As Firm Chair, Chris leads the firm's five-partner Management Committee which oversees the firm's management and strategic direction.

PRACTICES

Mergers and Acquisitions
Emerging Companies
Securities and Capital Markets
Corporate
Data Privacy and Information Security

EDUCATION

Harvard Law School Executive
Education, Executive Leadership
Certification, 2018

University of Denver College of Law,
J.D., 1999
Order of St. Ives (Highest Honors)
Denver University Law Review, Business
Editor

Boston College, B.S., 1995
cum laude
Finance and Marketing

BAR ADMISSIONS

Colorado

EXPERIENCE

Mergers and Acquisitions

- Strategic acquisitions and dispositions
- Private equity transactions
- Financing and restructuring
- Roll-up transactions
- Leveraged buyouts
- Auction processes

Emerging Growth and Venture Capital

- Formation
- Financing
- Mergers and acquisitions
- Exit strategies

Corporate Governance and Transactions

- Business succession planning

- Commercial contracts
- Corporate governance
- Counseling to management and boards of directors

CLIENT RESULTS

Mergers and Acquisitions

Represented TalentReef in its acquisition by Mitratech.

Represented Webroot Inc. in its sale to Carbonite for \$618,500,000.

Represented Bow River Capital Software Growth Equity fund in its majority recapitalization of AbsenceSoft LLC and Altvia LLC.

Represented Ouray Sportswear, LLC in its sale to (and strategic partnership with) TSC Apparel, a CenterGate Capital portfolio company.

Represented the Western Union Company in multiple investments, acquisitions, and dispositions.

Represented Air Methods Corporation in its sale to an affiliate of American Securities for \$2.5 billion.

Represented Optiv Inc., a Blackstone portfolio company, in its sale and recapitalization with an affiliate of KKR.

Represented Optiv Inc., a KKR portfolio company, in multiple acquisitions including Communication Cable Company, Advancive, LLC, Evantix GRC, LLC, Adaptive Communications, Conexsys, and Decision Lab LLC.

Represented a market-leading provider of content and photography solutions for the attractions industry in its disposition of 100% of its membership interests to create the world's largest provider.

Represented MarketPay Associates, LLC (and its owner) in the sale of MarketPay to PayScale, Inc., a Warburg Pincus portfolio company.

Represented Air Methods Corporation in its acquisition of Tri-State Care Flight for \$222.5 million.

Represented Dale Katechis and Oskar Blues Brewery, LLC in its recapitalization and partnership with Fireman Capital Partners.

Represented the Odell family members in the sale of their majority interests in Odell Brewing Company, Inc.

Represented Accuvant LLC, a Blackstone Group portfolio company, in its merger with Fishnet Security Inc.

Represented Accuvant LLC in its sale and recapitalization with an affiliate of The Blackstone Group, L.P.

Represented JobApp Network, a Frontier Capital portfolio company, in its

acquisition of talentReef, Inc.

Represented IQNavigator, Inc. in its acquisition of Volt Information Sciences' division of Procurestaff Technologies, otherwise known as Consol (a vendor management software provider enabling management of commercial services spend).

Represented IQNavigator, Inc. in its sale and recapitalization with GTCR Golder Rauner LLC.

Represented Accruit, LLC's in the sale of its software technology platform and negotiation of a Joint Business Relationship with PricewaterhouseCoopers LLP.

Represented Atebits, LLC in its sale to Twitter, Inc.

Represented Associated Content, Inc. in its sale to Yahoo! Inc.

Represented Copper Services (f/k/a/ Copper Conferencing) in the formation and spin-off of Convey Services, LLC, a software as a service business, followed by the sale of substantially all of the assets of Copper Services to an affiliate of Premiere Global.

Represented Accuvant, Inc. in its sale and recapitalization with Sverica International.

Represented PROFITSYSTEMS, Inc. in its sale and recapitalization with The Riverside Company.

Represented Spyder Active Sports, Inc. in its acquisition of Cloudveil Mountain Works, Inc.

Represented American Midstream Partners, a midstream energy company, in its acquisition of Blackwater Midstream Holdings LLC.

Represented CH2M HILL, Inc. in its acquisition of Trigon EPC, LLC and Goldston Engineering, Inc.

Represented Bow River Capital Software Growth Equity in connection with completing its majority recapitalization of Altvia, a leading provider of investor communications and data management software that serves the private capital markets, with Marlin Equity Partners.

Financing Transactions

Represented multiple companies and/or investors in equity and debt financings, including talentReef, Chipotle, IQNavigator, NextGreatPlace, CenterStone Technologies, Accruit, ControlPath, Accuvant, Copper Conferencing, IP Commerce, Novinda, Aegis Analytical, and Cornice.

SPEAKING ENGAGEMENTS

"After the Deal Closes," *Holland & Hart Seminar*, 01/24/2011

RECOGNITION

- *Chambers USA*, Corporate/M&A, 2018-2022
- BTI Client Service All-Star, 2017
- *Law Week Colorado*, Barrister's Best, Mergers & Acquisitions, 2016
- *Law Week Colorado*, Lawyer of the Year, 2015
- *The Best Lawyers in America*® Lawyer of the Year, Corporate Law – Denver, 2022
- *The Best Lawyers in America*® Lawyer of the Year, Venture Capital Law – Denver, 2020
- *The Best Lawyers in America*®, Leveraged Buyouts and Private Equity Law, 2013-2023; Corporate Law, 2014-2023; Venture Capital Law, 2020-2023; Mergers and Acquisitions Law, 2021-2023
- Colorado Super Lawyers®, Mergers & Acquisitions, 2014-2022
- Colorado Super Lawyers®, Rising Stars, 2009-2013
- *IFLR1000* United States, Colorado, Notable Practitioner, M&A, 2018-2021
- *5280 Magazine* Top Lawyers, Mergers & Acquisitions, 2021, 2022

PROFESSIONAL AND CIVIC AFFILIATIONS

- Holland & Hart Management Committee (Five Members), 2009-2011, 2018-present
- Holland & Hart Recruiting Committee, Denver Hiring Partner
- Holland & Hart Foundation, Co-Chair
- Rocky Mountain Venture Capital Association, Member
- American, Colorado, and Denver Bar Associations, Member