Holland & Hart



PRACTICES

Real Estate
Affordable and Multifamily Housing
Real Estate Finance
Master Planned Communities

INDUSTRIES

Pet Care

EDUCATION

University of Texas School of Law, J.D., 1998

Brigham Young University, B.A., 1995

BAR ADMISSIONS

Utah

Matthew Wirthlin

Partner

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Matt Wirthlin assists clients with virtually all areas of the real estate industry, with special emphasis in commercial development and land use.

He represents a wide range of commercial clients in negotiating and closing multi-million dollar large-scale real estate transactions, in due diligence, purchasing, selling, leasing, and financing.

Trusted Advisor: In his business law practice, Matt advises real estate clients in structure and organization and drafting and negotiating corporate transaction documents. He takes great pride in shepherding and partnering with his clients to get deals done.

Years of Industry Experience: Matt has over 18 years in providing exceptional service in assisting his clients meeting their real estate objectives. He served as a member and past chair of the Salt Lake City Planning Commission for almost 10 years. He currently serves as an Appeals Hearing Officer for Salt Lake City. Because of his vast experience in public service in the area of land use, Matt has been able to guide many clients through the difficult entitlement process in many jurisdictions throughout the West.

EXPERIENCE

Matt works with clients on a range of residential and commercial real estate projects, including multi-family residential, mixed use office and retail, shopping centers and malls, hotels, office buildings, condominiums, and resort development. He also represents clients with land use, zoning, boundary, and easement issues.

Real Estate

- Ownership structure
- Sales
- Acquisitions
- Office, Retail, Industrial Development
- Multi-family Development and Management
- Leasing
- Due Diligence (Title/Survey)
- Boundary and Easements

Real Estate Finance

- Conventional Financing
- Tax Credits
- HUD-Insured
- Bond Financing
- Opinions
- CMBS

Land Use

- Zoning
- Entitlements
- Public Process/Planning

CLIENT RESULTS

$350 million sale of 30+ portfolio of multi-family projects across the country.

Acquisition of $30 million retail center in Utah.

Negotiation and drafting of multiple tech start-up companies headquarter office leases.

Multiple HUD-insured multi-family project closings and refinances.

Closed on largest HUD insured multi-family project in the State of Utah.

Negotiation and sale of senior living facilities with ground leases.

Close and negotiate financing on multiple multi-family projects each year.

SPEAKING ENGAGEMENTS

"In-House Counsel Seminar: LOIs in Leasing/Leasing and REAs," *Holland & Hart 2024 CLE Program for In-House Counsel* , May 20, 2024

RECOGNITION

- *Chambers USA*, Real Estate, 2022-2026
- *The Best Lawyers in America®,* Land Use and Zoning Law, 2016-2027; Real Estate Law, 2017-2027
- Mountain States Super Lawyers®, Real Estate, 2021-2026
- Mountain States Super Lawyers® Rising Stars, Real Estate, 2008-2012
- *Utah Business Magazine*, “Forty Under 40,” 2008
- *Utah Business Magazine*, Utah Legal Elite, 2009-2011; Real Estate, 2016-2022

PROFESSIONAL AND CIVIC AFFILIATIONS

- Utah Bar Association, Real Estate Section, Business Law Section, Member
- American Bar Association, Member
- Salt Lake City Planning Commission, Past Chairman and Current Member, 2005-2014
- United Way Young Leaders Steering Council, Public Policy and Advocacy Subcommittee, Past Chair
- Salt Lake City Appeals Hearing Officer, 2014-present