



## Amos Barclay

Partner

1800 Broadway, Suite 300, Boulder, CO 80302

P 303.473.4813

[awbarclay@hollandhart.com](mailto:awbarclay@hollandhart.com)

**Amos advises companies of all sizes, from small start-ups to venture-backed growth stage companies, to public companies in the Fortune 500.**

His practice focuses on mergers, acquisitions, tender offers, and other strategic exit opportunities. He also assists clients with venture capital financing and strategic growth, as well as corporate structure and governance. Clients look to Amos to provide level-headed, business-oriented advice, from a lawyer who enjoys what he does every day.

**Mergers and Acquisitions:** Amos provides insight, structural advice, and negotiation strategies to businesses seeking to undergo major transactions, including mergers, acquisitions, asset purchases and dispositions, and joint ventures.

**Venture Financing and Emerging Growth Counsel:** Amos assists companies with seed and early stage capital raising, and also serves as primary outside counsel to growing startups and venture-backed companies.

**Tender Offers:** Amos counsels strategic purchasers in connection with tender offers for securities, including non-traded REIT securities.

Prior to joining Holland & Hart, Amos was a corporate attorney at an international law firm in New York City.

### PRACTICES

Mergers and Acquisitions  
Emerging Companies  
Corporate  
Securities and Capital Markets  
International Services  
Cross-Border Solutions

### INDUSTRIES

Outdoor Recreation  
Technology

### EDUCATION

University of North Carolina, J.D., 2004  
*The North Carolina Law Review*

University of North Carolina, B.A., 1998  
with Honors

### BAR ADMISSIONS

Colorado  
New York

### EXPERIENCE

#### Mergers and Acquisitions

- Strategic Acquisitions and Dispositions
- Stock Purchase Agreements
- Asset Purchases and Sales
- Tender Offers
- Financings and Restructurings
- Joint Ventures

#### Venture Capital

- Seed and Early Stage Financing
- Growth Stage Financing
- Structure and Governance

- Equity Incentive Plans

## CLIENT RESULTS

\$75 million acquisition of SaaS insurance claims processing platform by ASX-traded buyer.

Sale of exploration spacecraft systems engineering company to private equity fund buyer (price not disclosed).

\$17 million sale of privately held signal testing and measurement company to public company acquirer.

\$45 million acquisition of SaaS auto parts platform by strategic ASX-traded buyer

\$34 million Series B preferred equity financing and warrant to acquire control of a privately held CBD products manufacturer and retailer by a public company.

\$230 million sale and integration of Colorado mountain hospital into larger regional health system.

\$3 million sale of IT systems and infrastructure provider to international purchaser.

\$9.5 million Series A equity capital raise for indoor agriculture company

\$6 million Series A equity capital raise for vertically integrated cannabis company

Sale of multiple Colorado music concert venues to strategic publicly traded and private buyers.

Investment in over \$100 million in tender offers for shares of non-traded REITs.

Multiple seed stage equity and convertible note capital raises for clients in connected devices, natural foods, IT services, breweries, and wellness products.

Multiple Series A preferred equity capital raises for clients in health sciences, consumer products, mobile-based gaming, mobile messaging, and retail.

Non-profit board restructuring and governance, and assistance with related internal investigations.

## SPEAKING ENGAGEMENTS

"Zooming from the Trailhead, Moderator, Denver Startup Week,"  
*Moderator, Mountain West Clean Energy Procurement Summit,*  
September 20, 2023

"Getting Out of the Weeds: Preparing Your Business for Merger or Sale,"

*Cannabis Higher Learning: Your Legal Roadmap, 04/19/2022*

**RECOGNITION**

- Super Lawyers® Rising Stars, Securities & Corporate Finance, 2012, 2013, 2016

**PROFESSIONAL AND CIVIC AFFILIATIONS**

- Garden to Table Foundation, Board President