



Rich Spilde

Partner

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Rich focuses on technology, outsourcing and offshoring, telecom transactions, and data security matters.

PRACTICES

IP and Technology Transactions
Intellectual Property
Data Privacy and Information Security

EDUCATION

University of Denver College of Law,
J.D., 2000
Order of St. Ives
University of Denver Student Law Office
Transportation Law Journal, Member
Moot Court Board, Member

Colorado State University, B.A., 1995
Political Science

BAR ADMISSIONS

Colorado

He represents clients in a variety of industries, including financial services, healthcare, manufacturing, media and entertainment, natural resources, and software. Having served as in-house counsel for a large communications company, Rich truly appreciates the challenges and opportunities clients face to exploit and preserve the value of their technology assets in a rapidly evolving environment. He delivers sophisticated, practical advice to help his clients identify issues and structure technology transactions that manage their risk, protect their intellectual property, and meet their overall strategic objectives.

EXPERIENCE

Technology Transactions and Licensing

- Intellectual property, idea, and trade secret protection, development, licensing and transfer transactions and strategic advice.
- Technology assets, solutions, equipment, and services development, marketing, licensing, deployment and distribution, including SaaS, cloud services, and open source software.
- Content and data protection, licensing, and distribution.

Data Security and Privacy

- Advice and counseling on matters involving data collection, handling, processing, storage, and transmission, and development of disclosures, policies, data retention, and data management practices.
- Data privacy and information security legal and regulatory compliance.
- Vendor, service provider, and third/nth party security risk management program and policy development, oversight, management, and audit.
- Data breach and ransomware response planning, and data breach remediation, notification, and compliance assistance.

Strategic Sourcing and Procurement

- Advice and counseling in connection with RFP planning, vendor review and selection, contract structuring, and negotiation of business process outsourcing (including HR, payment processing,

business processing outsourcing, call center, help desk and support services), information technology services, offshoring, and software, hardware, and services procurement.

- Professional Services, consulting, independent contractor and master services agreements.

Telecommunications Services and Infrastructure

- Wholesale telecommunications services, including local access, network, private line, transport, wavelength, colocation, cloud, managed services, and other services.
- Development, construction, operations and maintenance, and acquisition of telecommunications facilities and infrastructure and access and use rights, including conduit systems, fiber optic cables and related facilities, submarine cables, cellular, DAS, small-cell, and other communications technologies and assets.
- Data center development, acquisition, construction, and operations.

Industry Experience

- Aerospace
- Banking
- Cable Television
- Critical Infrastructure Facilities and Services
- Data Center Operations
- Financial Services
- Healthcare
- Media & Entertainment
- Mining & Natural Resources
- Telecommunications Services

SPEAKING ENGAGEMENTS

"Data Protection – Identity as a Core Control for Security," *CISO Executive Network Roundtable*, Presenter, Denver Colorado, September 15, 2022

"2022 Cybersecurity Landscape: Security, Risk Visibility, and Reporting," *Holland & Hart Client Update Seminar*, Presenter, September 9, 2022

"Data Protection – Identity as a Core Control for Security," *CISO Executive Network Roundtable*, Presenter, Las Vegas, Nevada, August 31, 2022

"Threat, Vulnerability, and Attack Surface Management," *CISO Executive Network Roundtable*, Presenter, Denver, CO and Las Vegas, NV, June 1 and 23, 2022

"Data Protection – Governance, Security, and Privacy Controls," *CISO Executive Network Roundtable*, Presenter, Denver, CO and Las Vegas, NV, April 27 and May 5, 2022

"Zero Trust and Combating Risky User Behavior," *CISO Executive*

Network Roundtable, Denver, CO and Las Vegas, NV, March 24 and 31, 2022

"Current State of Cyber Threats, Cyber Extortion, and the Ransomware Challenge," *CISO Executive Network Roundtable*, Denver, CO and Las Vegas, NV, January 19 and 27, 2022

"Security and Third Party Risk Visibility and Reporting," *CISO Executive Network Roundtable*, Denver, CO and Las Vegas, NV, December 9 and 15, 2021

"Cybersecurity and Privacy," *2021 Rural 9 IT Meeting*, Presenter, December, 2021

"Security Operations," *CISO Executive Network Roundtable*, Presenter, Denver, CO and Las Vegas, NV, October 28 and November 3, 2021

"Threat, Vulnerability & Third Party Risk Management in the Cloud," *Holland & Hart Client Presentation*, Presenter, August, 2021

"The Impact of Digital Transformation on Security," *CISO Executive Network Roundtable*, Presenter, Denver, CO and Las Vegas, NV, June 24 and 30, 2021

"Data Governance, Protection, & Privacy," *CISO Executive Network Roundtable*, Presenter, Denver, CO and Las Vegas, NV, May 5 and 12, 2021

"Threat Management – Identification, Detection, and Incident Response," *CISO Executive Network Roundtable*, Denver, CO and Las Vegas, NV, March 25 and 31, 2021

"Combating Risky User Behavior," *CISO Executive Network Virtual Roundtable*, Presenter, Denver, CO and Las Vegas, NV, February 10 and 17, 2021

"Cybersecurity and Data Privacy," *Holland & Hart Health Law Compliance Webinar Series*, 02/04/2021

"SOC of the Future - In-house, out-sourced, co-sourced, managed, which model will prevail for security operations going forward?," *CISO Executive Network Virtual Roundtable*, Presenter, Denver, CO and Las Vegas, NV, December 2 and 9, 2020

"2020 iTechLaw World Technology Law Conference," *Conference Vice-Chair*, 2020

"Third Party to nTh Party Risk Management - Is Third Party Risk making it onto the corporate risk register? If not, why isn't it?," *CISO Executive Network Virtual Roundtable*, Presenter, Denver, CO and Las Vegas, NV, October 21 and 29, 2020

"Cloud Security & DevSecOps - Can we learn from our mistakes before we become the next victim?," *CISO Executive Network Virtual Roundtable*,

Presenter, Denver, CO and Las Vegas, NV, September 2 and 17, 2020

"Managing Identities and Access - Why strong IAM controls are a pillar of any information security risk management program," *CISO Executive Network Virtual Roundtable*, Presenter, Denver, CO and Las Vegas, NV, June 10 and 17, 2020

"Data Protection, Security, and Privacy - Is the convergence of security and privacy inevitable?," *CISO Executive Network Virtual Roundtable*, Presenter, Denver, CO and Las Vegas, NV, April 15 and 22, 2020

"Threat Detection, Prevention, and Incident Response - are we improving our security operations?," *CISO Executive Network Roundtable*, Presenter, Denver, CO and Las Vegas, NV, February 19 and 26, 2020

"Cybersecurity," *2019 Wyoming Healthcare Compliance Bootcamp*, 11/8/2019

"AI and Machine Learning: What Is Big Data?," *17th Annual Rocky Mountain Intellectual Property & Technology Institute*, June 2019

"The State of Play for Cybersecurity and Privacy Laws: the GDPR and CCPA as Case Studies," *Red Sky Security Conference*, May 21, 2019

"Cybersecurity Breakfast Series: GDPR – Where Are We Now?," 03/06/2019

"GDPR Understood," *Red Sky Security Conference*, November 7, 2018

"Data-Centric Security," *CISO Executive Network Roundtable*, Las Vegas, Nevada, October 24, 2018

"Wyoming Cybersecurity Symposium," *University of Wyoming*, Presenter and Panelist, Laramie, WY, October 18, 2018

"Data-Centric Security," *CISO Executive Network Roundtable*, Denver, CO, October 16, 2018

"Cloud Security and Third Party Risk Management," *CISO Executive Network Roundtable*, Las Vegas, NV, September 19, 2018

"Cloud Security and Third Party Risk Management," *CISO Executive Network Roundtable*, Denver, CO, September 11, 2018

"Security Innovation," *CISO Executive Network Roundtable*, Las Vegas, NV, June 13, 2018

"Security Innovation," *CISO Executive Network Roundtable*, Denver, CO, June 5, 2018

"Post Breach Response - Incident Handling and Data Breach Communications," *CISO Executive Network Roundtable*, April 25, 2018

"Incident Response," *CISO Executive Network Roundtable*, April 10, 2018

"Cybersecurity Issues in the Colorado Community," *Colorado Bar Association*, April 4, 2018

"Are You Ready? Building or Strengthening Your Cybersecurity Incident Response Plan," March 13, 2018

"Privacy Regulation In the Information Age," *Promise & Perils of Web 2.0 and Your Business*, *Holland & Hart seminar*, Denver, CO, November 2009

"Vendor Due Diligence," *IAPP Knowledge Net*, Co-presenter, Denver, CO, September 2009

"Software Distribution and Resale Agreements," *Intellectual Property and Technology Institute*, Denver, CO, June 2009

"ProPay Data Security Summit," *Speaker and Panelist*, Snowbird, UT, November 2008

"Having Your Cookies and Keeping Your Customers: Privacy Issues, Challenges and Threats in Electronic Commerce," *Outdoor Industry Association Rendezvous*, Boston, MA, October 2008

"Seven Deadly Sins of Data Security Breaches," *Speaker and Panelist*, *Association of Corporate Counsel*, Denver, CO, April 2008

"Trends and Developments in Blogs and the Law," *Colorado Software and Internet Association*, Denver, CO, February 2006

"AI and Machine Learning: What Is Big Data?," *17th Annual Rocky Mountain Intellectual Property & Technology Institute*, Moderator, June 2019

PROFESSIONAL AND CIVIC AFFILIATIONS

- American Bar Association, Member
- Colorado Bar Association, Member
- International Association of Privacy Professionals, Member
- Open Fairways, Board of Directors, 2008-2009
- Outdoor Industry Association, Member
- Volunteers of America
- National Cybersecurity Center
- Colorado State University Rams JD Steering Committee, Member 2015-present