# Holland & Hart



#### **PRACTICES**

Corporate
Emerging Companies
Mergers and Acquisitions
Securities and Capital Markets

#### **EDUCATION**

Fordham University School of Law, J.D., 1994 cum laude Order of the Coif Notes and Articles Editor, Fordham Law Review

New York University, B.A., 1988

## **BAR ADMISSIONS**

Nevada New York

# Gian (John) Brown

Partner

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With over 30 years of both private practice and in-house experience counseling clients of different sizes and maturity across various industries, Gian brings his signature sense of humor and personal touch to corporate and transactional dealings.

His activity spans the entire business lifecycle, including start-up formation and early- and mid-stage financing, commercial contracts and the structuring of strategic agreements, and navigation of exit events such as acquisitions (for buyers) and divestitures (for sellers).

For mergers and acquisitions matters, Gian's advice regularly addresses assessment, valuation, negotiation, due diligence, and integration/disentanglement.

Prior to joining Holland & Hart, Gian worked in the corporate departments of two international law firms, where he handled mergers and acquisitions, divestitures, strategic investments, joint ventures, and venture capital matters. For several years, he was also in-house counsel and a member of the corporate development team at a publicly-traded Fortune 300 Federal government contractor, expanding his role to deep involvement in acquisitions, divestitures, corporate venture capital, and management of intellectual property assets.

#### **EXPERIENCE**

**Business, Corporate, and Finance** 

Gian's area of focus include:

- Entry formation and startups
- Early- and mid-stage financing
- Commercial contracts
- Structuring of strategic agreements
- Mergers and acquisitions
- Private placements
- Securities laws compliance

# **Emerging Growth and Venture Capital**

Gian has extensive experience assisting emerging growth and venture capital clients with drafting and negotiating a variety of contracts and transactions, including:



- Vendor and supplier agreements
- Licensing and sale of intellectual property assets
- Strategic alliances
- Joint ventures

#### **CLIENT RESULTS**

**Business, Corporate, and Finance Experience** 

Represented Intelligent Technical Solutions, a portfolio company of Tower Arch Capital and leading IT managed services provider, in its acquisitions of Granite Computer Solutions, BrightWire Networks, OneClick Solutions Group, Ox Power Computing Service, ProTechnical, and A Leap Ahead IT.

Represented Big-D Construction Corp., a Utah-based contractor providing construction management, general contractor, and design-build services, in its acquisition of Colorado First Construction Co., a Colorado-based general contractor.

Represented Las Vegas-based Haddington Dynamics, Inc., an advanced research and development company specializing in the design and manufacturing of highly dexterous, lightweight, low-cost robotic arms, in its acquisition by Ocado Group plc.

Represented acquirer in first-time acquisition of prominent Las Vegasbased commercial general contractor.

Represented early stage technology company in sale to publicly-traded acquirer.

Represented Fortune 500 client in first-time acquisition of services business.

Represented early stage Las Vegas-based technology company in \$10 million private placement to private equity investor.

Represented early stage robotics company in \$2 million private placement to venture capital investor.

Represented government contractor in acquisition of space technology company.

Represented seller of services business in distressed sale of assets.

### **PUBLICATIONS**

"Drafting Contracts for Rural Clients," *Nevada Business Magazine*, June 2024

#### RECOGNITION

- Chambers USA, Corporate/Commercial, 2017-2025
- The Best Lawyers in America<sup>®</sup>, Mergers and Acquisitions Law, 2018-2020, 2023-2025; Business Organizations (including LLCs)



- and Partnerships), 2021-2025; Corporate Law, 2021-2025
- Leadership Las Vegas, Class of 2017
- Nevada Business Magazine, Nevada Legal Elite/Top Rank Attorneys: Southern Nevada Attorneys, 2019-2022, 2025
- Legal Aid Center of Southern Nevada, 100 Pro Bono Hours Club, 2019

# PROFESSIONAL AND CIVIC AFFILIATIONS

- State Bar of Nevada, Member
  - o Executive Committee, Business Law Section
- American Bar Association, Member
- Three Square, Governance Committee Member
- Legal Aid Center of Southern Nevada, Pro Bono Advisory Council Member