



James Borgel

Partner

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Jim Borgel is a dealmaker who adeptly builds consensus among disparate stakeholders to create reasonable solutions that allow projects to proceed.

He draws on a significant network of relationships within city and other local government agencies throughout Colorado to deftly navigate the nuances and requirements of each jurisdiction.

Jim assists developers with complex project development and real estate – including commercial and residential construction, medical and healthcare facilities, and conventional and renewable energy projects. With a special focus on permitting and land use controls, he has developed a significant network of good relationships within city and other local government agencies throughout Colorado.

Developer-Side Experience: Jim has also been a licensed Colorado real estate broker and spent almost 15 years as in-house and general counsel with two real estate development companies. His experience as both in-house and outside counsel offers his clients a deep and practical understanding of the business issues and risks inherent throughout the development process.

PRACTICES

Zoning and Land Use
 Project Finance and Strategic Transactions
 Project Development and Finance
 Real Estate Development and Finance

EDUCATION

University of Denver College of Law,
 J.D., 1984

Order of Saint Ives
Administrative Law Review, Senior Student Editor,

Macalester College, B.A., 1979
cum laude

Honors in Political Science and Economics

BAR ADMISSIONS

Colorado

EXPERIENCE

Commercial and Residential Real Estate

Jim guides commercial and residential real estate clients through all phases of development, including:

- Purchase and sale contracts
- Annexation
- Zoning
- Subdivision
- Construction contracts
- Infrastructure agreements

Medical and Healthcare Facilities

Jim assists medical and healthcare clients with:

- Site acquisitions and sales
- Property acquisitions and sales
- Entitlement

- Construction contracts

Conventional and Renewable Energy Projects

Jim assists conventional and renewable energy developers with site acquisition, land use permitting, and development of:

- Pipelines
- Transmission lines
- Solar and wind farms

PUBLICATIONS

"Land Use and Zoning," *Colorado Construction Law, Chapter 31, Co-Author, 2015*, Co-Author, December 2015

SPEAKING ENGAGEMENTS

"Understanding the Web of Legal Issues in Leasing, Fitting Out, and Operating Medical Related Properties," *Colorado Hospital and Medical Facilities Conference, Speaker, February 2015*

RECOGNITION

- BTI Client Service All-Star, 2018
- *The Best Lawyers in America*© Land Use and Zoning Law, 2013-2019; Construction Law, 2013, 2016-2019; Real Estate Law, 2018-2019
- Martindale-Hubbell®, AV Preeminent® Rating

PROFESSIONAL AND CIVIC AFFILIATIONS

- Castle Rock Economic Development Council, Board of Directors
- Urban Land Institute; Resort, Entertainment, Community Development Council, Member
- NAIOP/Commercial Real Estate Developers Association, NAIOP Colorado Legislative Affairs Committee, Chair
- Aurora Economic Development Council, Former Board Member
- Dora Moore K-8 School Collaborative School, Former Board Member
- Volunteers for Outdoor Colorado, Former Board Member