



Ivan Koves

Of Counsel

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Ivan Koves practices in import and export regulatory matters, bringing over 30 years of experience to helping clients succeed in international trade.

He focuses his practice on the export and import regimes of the U.S. (EAR, ITAR, OFAC, CBP), internal export and import reviews/audits, developing trade compliance policies, procedures, and training. He has worked with a wide array of clients, ranging from military defense and training contractors, to suppliers of wedding gowns, pet products, and bicycle accessories.

Prior to joining Holland & Hart, Ivan was the Director of Global Trade Compliance for Flextronics, a \$30 billion multinational corporation. He was responsible for global Import, Export compliance and Supply Chain security programs. This and other in-house positions give Ivan an appreciation for the real-world problems and complexities of businesses as they work in international markets.

PRACTICES

Customs Law/Import Control
Export Controls (ITAR/EAR) and Trade Sanctions (OFAC)
Compliance Systems, Audits, and Disclosures
Compliance Services
Commercial Litigation
International Trade and Compliance
Committee on Foreign Investment in the United States (CFIUS)

INDUSTRIES

Outdoor Recreation

EDUCATION

University of Minnesota School of Law, J.D., 1979

University of Minnesota, B.A., 1975

National Institute of Trial Advocacy, 1993
Certificate in Mediation and Alternative Dispute Resolution

BAR ADMISSIONS

Colorado

COURT ADMISSIONS

Court of International Trade

EXPERIENCE

Ivan helps importers to classify, value and determine country of origin for their products and minimize the payment of duties. He advises exporters regarding licensing requirements and restrictions on trading with certain countries, often filing license applications on clients' behalf. He also conducts internal investigations and submits disclosures to government agencies to minimize the impact to clients when they may have violated import or export regulations. Ivan also provides training for client personnel to ensure compliance with import, export, and trade sanction requirements.

PUBLICATIONS

"Is Your ITAR Empowered Official Qualified? Better Check!," *Holland & Hart News Update*, Co-Author, 03/05/2019

"New Export Control Certification Requirement for Employment Visas," *Holland & Hart News Alert*, Co-Author, 1/12/2011

"Hidden Exports," *Law Week Colorado*, 2011

SPEAKING ENGAGEMENTS

"Deemed Exports vs EEO and Privacy Issues," *American Conference International Technology Transfer and Deemed Export Compliance Forum*,

2012

"Internal Investigations and Voluntary Disclosures," *American Conference Institute National Forum on ITAR Compliance*, 2011

"The Fundamentals of NAFTA," *Denver World Trade Center seminars*, 2010-2011

PROFESSIONAL AND CIVIC AFFILIATIONS

- American Bar Association, Member
- Colorado Bar Association, Member
- World Trade Center of Denver, Member