



Nate Davis

Partner

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Nate works with growth companies, private equity funds, and venture capital and growth equity firms to complete equity and debt financings, buy and sell companies, navigate corporate governance matters, and capitalize on strategic growth opportunities.

PRACTICES

Corporate
Mergers and Acquisitions
Emerging Companies

INDUSTRIES

Technology
Outdoor Recreation
Food, Beverage, and Consumer
Products

EDUCATION

University of Colorado Law School, J.D.,
2016

Miami University, B.A., 2010
cum laude

BAR ADMISSIONS

Colorado

Seasoned M&A Attorney: Nate has helped countless public and private buyers and sellers complete all manner of M&A and other exit transactions. Nate takes a pragmatic approach to deals, providing level-headed advice to quickly and efficiently find practical solutions to complicated problems and overcome bottlenecks in high-stakes negotiations. Nate primarily focuses on the technology and consumer products sectors, and also has significant experience representing buyers and sellers in the oil & gas, manufacturing, entertainment, and aggregates and cement industries.

Growing Companies: Nate helps sponsor-backed and growth-minded companies plan, negotiate, and execute on all manner of transactions to achieve their desired outcomes. This often includes debt and equity financings and counsel on all manner of day-to-day legal topics such as corporate governance, cap table and equity plan management, and other strategic growth opportunities. All of these efforts are aimed at ensuring the company is prepared for a clean and efficient exit at the appropriate time.

Before beginning his legal career, Nate was a startup founder and employee in the Denver area and a professional ice hockey player.

EXPERIENCE

Mergers and Acquisitions

- Strategic acquisitions and dispositions
- Private equity transactions
- Financing and restructuring
- Roll-up transactions
- Leveraged buyouts
- Auction processes

Emerging Growth and Venture Capital

- Formation
- Financing

- Mergers and acquisitions
- Exit strategies

Corporate Governance and Transactions

- Business succession planning
- Commercial contracts
- Corporate governance
- Counseling to management and boards of directors

CLIENT RESULTS

Represented Bow River Capital Software Growth Equity Fund in its acquisition of Xyleme, Inc.

Represented Bow River Capital 2019 Software Growth Equity Fund in connection with its completed majority recapitalization of AbsenceSoft LLC.

Represented DCP Midstream, LP in connection with its entry into a definitive agreement to acquire Permian Basin gathering and processing assets ("The James Lake System") from Woodland Midstream II, for \$160 million, subject to certain customary adjustments.

Represented Quiznos in its sale of substantially all of its assets from QCE LLC and its subsidiaries to High Bluff Capital Partners.

Represented Truckee Gaming in its acquisition of the Club Fortune Casino in Henderson, Nevada, from Nevada Gold & Casinos, Inc.

Represented Truckee Gaming in its acquisition of Pioneer Crossing Casinos, consisting of three Northern Nevada casino properties as well as additional land.

Represented Optiv Security Inc. in its acquisition of Comm Solutions.

Represented Stillwater Mining Company in connection with its \$2.2 billion acquisition by Sibanye Gold Limited.

Represented a national block and shape foam manufacturer in its sale to an EPS producer.

Represented Air Methods Corporation in its sale to an affiliate of American Securities for \$2.5 billion.

Represented multiple Colorado concert venues in their sale to strategic buyers.

Represented Colorado-based Juniper Unmanned, Inc. in connection with its closing of a debt facility and a unit financing.

Represented Ascent360, Inc., a leading cloud-based customer data platform company, in connection with its seed-round funding of \$1.9

million.

Represented Goddess Garden Organics, a leader in natural, certified-organic sunscreen products, in connection with its receipt of Series A funding from a mission-driven partner and fellow Certified B Corporation®, Renewal Funds.

Represented clients in natural foods, breweries, outdoor recreational, consumer products, and technology industries in Seed stage and Series A capital raises.

Represented MGM Resorts International ("MGM") in the negotiation of a power purchase agreement under which MGM Resorts will purchase all of the energy and associated attributes from an approximately 100MW (AC) photovoltaic solar facility to be located in Clark County, Nevada under development by an affiliate of Invenergy, LLC. This is the first utility-scale power purchase agreement entered into by MGM Resorts and will serve up to 30% of its current load in southern Nevada.

Represented Two Dot Consulting, LLC on the acquisition by Montrose Environmental Solutions, Inc., a high-growth global environmental solutions company and subsidiary of Montrose Environmental Group, Inc.

RECOGNITION

- *Chambers USA*, Corporate/M&A, Associate to Watch, 2021-2023
- *Best Lawyers: Ones to Watch® in America*, Corporate Law, 2022-2024