



Gabriel (Gabe) Hamilton

Partner

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Gabe advises companies in the animal health, healthcare, and insurance industries, providing tailored legal solutions to support their business operations and to meet their strategic objectives.

Gabe has extensive experience in regulatory matters, corporate governance, and mergers and acquisitions. He has established long-term relationships within the industry and with his clients, allowing him to understand the regulatory landscape and how navigate the legal complexities to achieve business goals. Gabe applies his knowledge of these highly regulated industries to create systems and efficiencies to support his clients' legal needs, from small projects to large, complex transactions.

Gabe guides entities in the animal health industry through strategic growth initiatives, including counseling on significant merger and acquisition activity. He also oversees attorney teams for his industry clients that support areas such as real estate, employment, tax, and intellectual property. Gabe serves as the co-leader of the firm's Pet Care Industry Group.

In addition, Gabe is a member of the Federation of Regulatory Counsel, the only national association of attorneys who devote at least 50% of their practice to insurance regulatory matters.

Gabe currently serves as the Administrative Partner of the Boise office.

EXPERIENCE

Pet Care:

- Mergers and acquisitions – focused on veterinary clinics and animal care centers
- Effective creation and management of teams handling transactions in real estate, employment, vendor and contract management, and intellectual property
- Creation of structures to comply efficiently with restrictions on corporate practice of veterinary medicine.

Health Insurance and Healthcare:

- Regulatory and compliance issues
- Corporate governance
- Mergers & acquisitions

PRACTICES

Corporate
Mergers and Acquisitions

INDUSTRIES

Pet Care
Healthcare

EDUCATION

University of Texas School of Law, J.D.,
2008

High Honors and Order of the Coif
Texas Law Review, Associate Editor

University of Massachusetts Amherst,
B.A., 1998

magna cum laude

Commonwealth Scholar

BAR ADMISSIONS

Idaho

- Self-funded governmental health plans
- Multiple-employer welfare arrangements (MEWA)
- Direct Primary Care

Administrative Law:

- Department of Insurance regulations and compliance
- Wine, brewery, and spirits law, including Idaho State liquor law and licensing issues

CLIENT RESULTS

Represents Blue Cross of Idaho in corporate governance, structuring strategic initiatives, executive employment, health care reform, insurance regulatory matters, mergers and acquisitions, and policyholder relations.

Represented Blue Cross of Idaho in its acquisition of a 40% interest in Primary Health Medical Group, an urgent care and primary care practice group with 20 clinic locations in the Boise area.

Counseled on the design and implementation of a policy for coverage of COVID-19 testing to comply with the coverage mandate in the CARES Act.

Negotiated the buyout of a founding member of a rapidly growing, family-owned hospice provider in transaction valued at \$7,000,000.

Represented national insurance companies to resolve form filing objections by the Idaho Department of Insurance.

Represented insurance brokers and third-party administrators in resolving adverse licensing actions taken by the Idaho Department of Insurance.

Provides general corporate counsel for an Idaho-based national supplier of building materials, advising on corporate governance and shareholder buyouts for departing executives and board members.

Provides general corporate counsel to an Idaho-based underground mining and metals company.

Represented Destination Pet in its \$45 million acquisition of the assets of Veterinary Care, Inc (d/b/a VitalPet) in administered under Section 363 of the Bankruptcy Code.

Represented Destination Pet in its \$70 million stock sale to L1 Health.

Represented Destination Pet in the acquisition of 5 integrated pet care and veterinary centers in Arizona operating under the tradename "Exceptional Pets."

Represented Destination Pet nationwide in multiple acquisitions of 1 or 2 site veterinary clinics or animal care centers.

Represented Destination Pet nationwide in the establishment of affiliated professional veterinary corporations to comply with state rules on the

corporate practice of veterinary medicine.

PUBLICATIONS

"Forming or Acquiring a Veterinary Practice in Colorado: The Basics of Corporate Practice," *Pet Care Legal Update*, February 29, 2024

"Navigating Corporate Veterinary Practices in California: A Look at AB 1535 and LLCs," *Pet Care Legal Update*, January 25, 2024

"Fluffy's Love Can't be Quantified: 'Pet Parents' and Noneconomic Damages," *Holland & Hart Legal Update*, December 4, 2023

"Look Before You Leap: 7 Tips For Using Recruiters," *Holland & Hart Legal Update*, September 29, 2023

"Charging Fees for Online Pet Prescriptions: Is it Illegal? Is it Bad Business?," *Holland & Hart Client Alert*, 03/28/2023

"Business Risk or Insurance Risk? Understanding Pet Insurance Laws," *Holland & Hart Client Alert*, 02/28/2023

"Navigating Noncompetes: Don't Retreat to the Doghouse," *Holland & Hart News Update*, 01/24/2023

"Is There a Veterinarian in the House? Understanding the Risk of Advertising 24/7 Emergency Veterinary Clinics in Texas," *Holland & Hart News Update*, 12/21/2022

"Recent California Legislation Clears the Path for Veterinary Cannabis," *Holland & Hart News Update*, 10/27/2022

"AHLA Health Care Fraud Law – A 50-State Survey, First Edition," *AHLA Health Care Fraud Law: A 50 State Survey, First Edition, Chapter Author*, October 2022

"7 Things to Know Before You Hire a Pet Products Sales Agency," *Holland & Hart News Update*, 07/26/2022

"Outside the Beltway ," *Holland & Hart News Update*, 06/28/2022

"7 Ways CA Assembly Bill 1535 Impacts Veterinary Medicine," *Holland & Hart News Update*, 01/21/2022

"COVID-19: HSA Considerations," *Holland & Hart Coronavirus Resource Site*, March 23, 2020

"Update on Corporate Practice of Medicine Under Idaho Law," *The Advocate*, 03/11/2020

"Navigating Idaho's Interstate Insurance Sale Law," *Federation of Regulatory Counsel (FORC) Alert Edition*, 01/24/2020

"2019 Idaho Legislative Update: Enhanced Short-Term Health Insurance,"

Federation of Regulatory Counsel (FORC) Alert Edition, 12/05/2019

"Idaho's Code of Administrative Rules: Department of Insurance Updates,"
Federation of Regulatory Counsel (FORC) Alert Edition , 09/16/2019

"Idaho 2019 Legislation Update: What the Insurance Industry Should Know," *Federation of Regulatory Counsel (FORC) Alert Edition*,
09/15/2019

SPEAKING ENGAGEMENTS

"Business Succession and Growth Planning," *Vistage Executive Summit*,
Co-Presenter, Boise, 03/12/2020

"Health Law Webinar - Provider Networks," 03/03/2016

RECOGNITION

- *Chambers USA*, Corporate/Commercial, 2021-2023
- Idaho Business Review Leaders in Law, Associate, 2016
- Idaho Business Review, 40 Accomplished Under 40, 2014

PROFESSIONAL AND CIVIC AFFILIATIONS

- Federation of Regulatory Counsel, Member
- American Bar Association, Business Law Section, Member
- American Bar Association, Committee on Banking, Member
- Idaho State Bar Association, Member
- Create Common Good, Board of Directors, Member
- Boise Chamber of Commerce, Financial Services Industry Board, Member
- Boise Chamber of Commerce, Leadership Boise Program